



10 Steps to selling a home

	Steps:	Home Owner	Together	Reppi Team	Tips:
1	Gather Legal Documents	X			If you can't find your Title/Abstract, Deed, or Survey, contact the attorney who represented you when you purchased the home.
2	Establish A Price & Marking Plan for Your Property		X		We'll provide you with a breakdown of your property's value in the current market and make a plan with your goals in mind.
3	Prepare Property For Sale	X			Before we can start marketing you'll need to declutter the space, pack away personal items and clean the house, please!
4	Implement Marketing Plan			X	We'll put up a yard sign, feature you on our site and create digital and physical marketing materials right for your listing.
5	Secure Qualified Buyers			X	We ensure our buyers and those brought by other realtors are qualified so your time isn't wasted and closing isn't delayed.
6	Understand & Negotiate Real Estate Contracts		X		It's important to have someone on your team with experience in contract details, negotiations, and how to assess offers.
7	Maintain Contact With All Parties			X	There's a lot of balls to keep in the air when selling a property and it's important to stay in touch with all parties involved!
8	Establish Closing Date with Buyer Team		X		This is the date by which you will have the property cleared and be ready to hand over the keys!
9	Box Up & Move possessions	X			Be sure to clear all possessions from the property, but leave behind garage door openers, spare screens and tiles and manuals
10	Closing Day!		X		Before closing day be sure to stop all services (garbage, utilities), the property is clean and free of all possessions!